### 36-Month Computer Operating Lease (128)

Announcement:-Anticipation to Award

Number:-SAUT24-25/05 Closing-Date:-05/12/2025 Posting-Date:-05/06/2025 Contact:-Keisha Robinson

Contact-Email:-krobinso@sautech.edu

Contact-Phone: -870-574-4515

Address:-PO Box 3499, Camden, AR 71711

#### **ANTICIPATED AWARDEE**

**Dell Financial Services** 

**BID TABULATION-See Attached** 

**VENDOR PRICING-See Attached** 



#### OFFICIAL BID TABULATION

Bid Number: SAUT/24-25/05

Bid Description: COMPUTER OPERATING LEASE (128)

Date of Issue: April 25, 2025

Date of Opening: May 6, 2025

	RATE FACTOR QUARTERLY	RATE FACTOR MONTHLY
FIRST AMERICAN EDUCATION FINANCE	0.078870	0.026400
DELL FINANCIAL SERVICES	0.07584	0.02500

**AWARDED TO: Dell Financial Services** 

Certified by:

Angela Fry, Buyer, SAU Tech

LaChunda Pace, AP Analyst

### Southern Arkansas University Tech PO Box 3499, Camden, AR 71711

#### **RESPONSE SIGNATURE PAGE**

Type or print the following informati	RESPONDENT'	SINFORMATION			
Company:	First American Education Finance				
	211 High Point [	211 High Point Drive			
Address:	2711119111 01111 -	211 Flight Folitic Drive			
City/State/Zip Code	Victor, NY 14564				
Business Designation:	☐ Individual ☐ Partnership	☐ Sole Proprietor ☐ Corporation	□ Public Service Corp □ Non-Profit		
Minority Designation:	☑ Not applicable ☐American Indian ☐ Hispanic American	☐ African American ☐ Asian American	☐ Pac. Islander American ☐Serv. Disabled Veteran		
Women Owned Business	: ☐ Yes	☑ Not Applicable			
1	308333				
Provide	VENDOR CONTA contact information to be use	CT INFORMATION sed for bid solicitation relat	ed matters		
Contact Person:	Rob Quinn	Title:	Vice President		
Phone:	(585) 643-3319	Alternative Phone:			
Email:	rob.quinn@faef.com				
			* * * * * * * * * * * * * * * * * * * *		
	CONFIRMATION O	F REDACTED COPY			
<ul> <li>☑ YES, a redacted copy of</li> <li>☐ NO, a redacted copy of submission documents will be</li> </ul>	submission is enclosed. submission documents is		nd a full copy of non-redacted		
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NOTE TO BIDDERS: ORIGINAL LEASE DOCUMENTS MUST BE INCLUDED WITH BIDDER'S RESPONSE OR MUST BE DELIVERED TO THE PURCHASING DEPARTMENT NO LATER THAN THREE (3) BUSINESS DAYS AFTER BID OPENING. FAILURE TO SUPPLY THE ORIGINAL LEASE DOCUMENTS SHALL RESULT IN REJECTION OF YOUR BID WITH AWARD BEING MADE TO THE NEXT LOWEST BIDDER COMPLYING WITH THIS REQUIREMENT.

### 36-MONTH OPERATING LEASE - BIDDERS MUST OFFER FIRM RATE

QUARTERLY LEASE PAYMENTS - FIXED RATE

\$12,861.49 X 12 = \$154,337.88

Rate Factor: 0.078870

OR

MONTHLY LEASE PAYMENTS - FIXED RATE

\$4,305.10 X 36 = \$154,983.60

Rate Factor: 0.026400

Will computers be available for purchase by SAU Tech at the end of the lease?

YES	x	NO	

#### Southern Arkansas University Tech PO Box 3499, Camden, AR 71711

## RESPONSE SIGNATURE PAGE

	RESPONDENT	'S INFORMATION	The state of the s	
	Dell Financial Se	arvicos III C		
Company:	Dell Financial Se	SIVICES LLO		
Address:	One Dell Way			
		70692		
City/State/Zip Code	Round Rock Te	xas /0002		
Business Designation	: □ Individual	☐ Sole Proprietor	☐ Public Service Corp	
HIII -11	☐ Partnership	□ Corporation	☐ Non-Profit	
	☑ Not applicable	☐ African American	☐ Pac. Islander American	
Minority Designation:	☐ American Indian	☐ Asian American	☐ Serv. Disabled Veteran	
	☐ Hispanic American			
Women Owned Busin	ess: 🗆 Yes	Not Applicable		
		A CONTRACTOR OF THE STATE OF TH	The state of the s	
		· OT INTODIA TION		
	VENDOR CONTA vide contact information to be u	ACT INFORMATION	ed matters	
Contact Person:		Title:	Account Executive	
Phone:	Nick Baum 737-270-9161	Alternative Phone:		
Email:	Nick.Baum@dell.com			
		AND DESCRIPTION		
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# 36-MONTH OPERATING LEASE - BIDDERS MUST OFFER FIRM RATE

QUARTERLY LEASE PAYMENTS - FIXED RATE

 $$12,367.58 \times 12 = $148,410.96$ 

Rate Factor: .07584

OR

MONTHLY LEASE PAYMENTS - FIXED RATE

 $$4,076.80 \times 36 = $146,764.80$ 

Rate Factor: 0.02500

Will computers be available for purchase by SAU Tech at the end of the lease?

YES	X	NO		
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